Want Ad Rates

In effect June 11, 1911.

Daily, one cent per word when puid advance. No Ad. taken for less than

on cents,

One and one-half cents a word all
assilications except Situation Wanted
by Sunday, Situation Wanted to the
word. No Ad. Sunday taken for less

For business contracts, send for the Want Ad. Son, phone Mouroe 1.

Lost and Joung

LOST, ON BROAD STREET SATUR-day, box containing 1 pair of white kid gloves. Finder please call Madi-son 293,-1.

Bon 293.-1.

LOST, IN FULTON, ON LOUISIANA OR Seventh Street, a gold locket, with chain. Initials J. E. R. on back of locket, with diamond in front Libertal roward it returned 427 Denny Street, Fulton.

LOST, SATURDAY EVENING, DECEMber 23, on Broad and Main car, be-tween Twenty-seventh and Broad and Fourteenth and Main Street, a gentleman's pocketbook containing \$15 or \$29 and four Henrico ca tickats. Liberal reward it returned to W. J. MARCHIN, 411 N. Twenty seventh Street.

LOST, FRIDAY, SMALL, PLAIN, OPEN-face gold watch. Reward. Phone Madison 7849.

Madison 7540.

LOST, SATURDAY, DECEMBER 23, between Jefferson and Laurei Streets, one bunch of keys, with J. M. Sinclair on tag. Return to J. M. Sinclair, Nos. 8 and 19 South Jefferson Street.

STRAYED AWAY FROM NO. 3103 E. Broad Street on Tuesday, December 12th, 1911, a white male setter with lemon cars, answering to the name of Dan. Finder returning same will be rewarded.

Weip Canico, Spale

N INTELLIGENT PERSON MAY earn \$100 monthly corresponding for newspapers. No conveasing, Send for particulars. PRESS SYNDICATE, Lockport, N. Y.

PARAGON SHORTHAND LEARNED IN one week on account or remarkable simplicity. Valuable invention by expert stenographer, not by a mere theorist. Speed capacity beyond reach of the hand. Writers are in government employ. Write to-day for full details. A. LICHTENTAG, 593 Camp Street, New Orleans, Ls.

LOCAL REPRESENTATIVE WANTED, no canvassing or soliciting required. Good income assured. Address NA-TIONAL CO-OPERATIVE REALTY CO., V 817, Marden Building, Wash-ngton, D. C.

WANTED, YOUNG MAN FOR NIGHT clerk in small hotel, who is not afraid of work. Good home; small wages. Address HOTEL WILLSON, Burkeville, Va.

Burkeville, Va.
WANTED, A MESSENGER BOY, 12 TO
14 years old; one desiring advancement, with an idea of becoming a
attenographer and typewriter preferred. Address in own handwriting. J
129; care Times-Dispatch.

WANTED, FORWARDER WITH SOME knowledge of ruling, Address BURKE & GREGORY, Norrolk, Va.

WANTED, FOR U.S. ARMY, ABLE-bodied, unmarried men, between ages of 18 and 35; citizens of United States, of good character and temperate hab-its, who can speak, read and write the English language. For informa-tion, agoly to Recruiting Officer, \$20 East Divad Street, Richmond, Va.

VANTED, YOUNG MEN TO LEARN the automotile business; positions secured competent graduates. RICH-MOND AUTO SCHOOL, 303 Granam Street.

MOND AUTO SCROOL
Street.

I MADE \$50,000 in FIVE YEARS WITH
a small mail order business; began
with \$5. Send for free booklet. Tells
how. HEACOCK, Lockport, N. Y.
how. HEACOCK, Lockport, N. Y.
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how. HEACOCK, Lockport, N. Y.

MEN WANTED, AGE 18-35; FIREMEN,
3100 monthly; brakemen, \$80; on
nearby railroads; experience unnecessary; no strike. Positions guaranteed competent men. Promotion.
Railroad employing headquarters—
981 men sent to positions last four
months. State age; send stamp.
RailLWAY ASSOCIATION, Box.
Times-Dispatch.

FREE ILLUSTRATED BOOK TELLS
about over 360,000 protected positions in United States service. More
than 40,000 vacancies every year.
There is a big chance here for you,
sure and generous pay, lifetime employment. Easy to get. Just ask
for booklet C 164. No obligation.
EARL HOPKINS, Washington, D. C.

BIG MONEY WRITING SONGS. THOU-

BIG MODEY WRITING SONGS. THOUsands of dollars for any one who
can write successful words, or music,
Past experience unnecessary. We
want original song poems, with or
without music. Send us your work
to-day, or write for free particulars,
H. KIRKUS DUGDALE CO., Dept. 348,
Washington, D. C.

Washington, D. C.
WANTED, SEVERAL HIGH-CLASS men on Al investment proposition from first of year. Steady. Address G 647, care Times-Dispatch.

ANTED, EXPERIENCED ORGANIZ-ers to get members for Order Owls, Good commissions. Any territory, JOHN TALBOT, South Bend, Ind.

TRAVELING DRUG SALESMAN, EX-perienced; complete line; good sal-ary; expenses; require bond, refer-ences, experience. AETNA CHEMI-CAL CO., Detroit, Mich.

SOLICITOR, LIVELY MAN TO TAKE charge Virginia territory beginning January 1; \$29 weekly assured to right party. Steady position. Address MERCANTILE, 255 Okin Bldg., Newyer N. 1

WANTED, AT ONCE, A GOOD SALES-man to help us in our general merman to help us in our general mer-chandise store for 1912. Apply to JEREMY IMPROVEMENT CO., Saxe

EARN \$30 WEEKLY TAKING OR-

ders for cut rate groceries. Onthe free. STANDARD GROCERY COM-PANY, 352 Arcade, Cleveland, Ohio. GOVERNMENT RAILWAY MAIL CUS

OVERNMENT RAILWAY MAIL, CUS-toms, internal revenue examinations everywhere soon; get prepared by former United States civ!! service examiner; write now for free bookiet. PATTERSON CIVIL SERVICE SCHOOL, Box 1243, Rochester, N. Y. WANTED, AT ONCE, AN EXPE-rienced coachman; one with some knowledge of automobiles preferred, Apply, with reference, to WM. RUEGER.

EXPERIENCED BOX MAKER, NAIL-ing shooks. Apply S. & S. CO., Sev-enteenth and Grace, Thursday, De-cember 28. See Manager.

THOROUGHLY EXPERIENCED AND capable shipping clerk; familiar all transportation lines into Virginia and Carolinar. Don't apply unless can handle heavy position. Box 1186. WANTED, RELIABLE, SETTLED GENtleman; heat appeurance; good address; house to house work; straight salary, paid weekly by manufacturer, reference required, MANAGER, Box 359, Richmond, Va.

BRIGHT, WILLING BOY WANTED TO learn printing business, COOK PRINTING CO., 27 S. Thirteenth St.

WANTED, FIRST-CLASS STEAM FIT-ter, Apply COMMONWEALTH HEAT-ING CO., Room 408, National Bank of Virginia Building.

WANTED, ENPERIENCED MALE stenographer, Apply own hand-writing, with reference; state salary expected. Address Drawer 331, Dan-ville, Va.

Gelo Manteb, Wale

WILL START YOU EARNING \$4.00 dally at home in spare time sliver-ing mirrors; no capital; free instruc-tive booklet, giving plans of opera-tion. G. F. REDMOND, Dept. 311, Boston, Mass.

YOUR OPPORTUNITY TO HERE'S start a paying mail order business; \$290 monthly; most ingenious plan ever devised; let me prove it; free booklet. H. E. ROUERS, Desk E. S. Boston, Mass.

Boston, Mass.
Boston, Mass.
HELP WANTED.—HIGH GRADE sulesmen wanted for Al instalment bonds. This investment will appeal to both the large and small investor. Security behind these bonds over 400 per cent. These bonds pay 5 per cent. annually, which is guaranteed. Payable semi-annually. Also share in accumulating profits of the company, which in the past 12 years has paid an additional 4 per cent. making a total of 9 per cent. per annum. Address P. O. Box 1081, Idehmond, Va. HELP

Va.

SALESMAN TO SELL ATTRACTIVE
side line of dress goods and white
goods; loom to retailer. Splendid
side line. Good commission. SOUTH
PHILA. WOOLEN CO., Box 1341,
Philadelphia.

150.00 WEEKLY SELLING COL-lection cabinets to merchants. No lection cabinets to merchants. No competition. Exclusive territory. Write for free samples and descrip-tive matter. SAYERS CO., Laclede Blug., St. Louis, Mo.

\$100.00 MONTHLY AND EXPENSES TO travel and distribute samples for big travel and distribute samples for manufacturer; steady work. SCHEFFER, Law Buidg., Chicago.

\$25.60 WEEKLY AND EXPENSES TO trustworthy people to traves and distribute samples for big wholesale house. C. EMERY, 641 Plymouth, Chicago.

BE A DETECTIVE; EARN \$150 TO \$300 monthly; travel. Write SUPT. LUDWIG, 1415 Scarritt Bidg., Kan-sas City, Mo.

WANTED, 100 COLORED MINERS AND ANTED, 100 COLORED MINERS AND as many married as possible for West Virginia mines. They can make excellent wages and full time. Trans-portation turnished. Call or write SO. INTELLIGENCE OFFICE, 2111-2 North Sixth.

North Sixth.

WANTED, TRAVELING SALESMEN for well-known furniture factory. Must invest \$1,000 in stock of company. Salary, \$100 per month and expenses. Address P. O. Box 1981, Richmond, Va.

Richmond, Va.

BOOKKEEPING, BANKING, ARITHEtic, Commercial Law, Rapid Calcutions, Spelling, Penmanship, and Correspondence—all taught under He
scholarship for only \$45. MASSEY
BUSINESS COLLEGE.

Situations Wanteb, Bale

WANTED, POSITION BY JANUARY I by young married man, 27 years old sober and of good habits; can give best of bank and personal references has worked in bank and has worked in bank and general of-fice eight years. Would like a posi-tion either with bank, radiroad office, as shipping clerk or cashier. Would like any good, responsible position in this line. Address L 501, care Times-Dispatch.

WANTED, JANUARY 1ST. POSITION in planing or box mill; several years' experience; No. 1 machine man; good reference. Address F 260, care Times-Dispatch.

voung Man, Thortoughly Experienced bookkeeper, stenographer and office assistant, familiar with all details of accounting, purchasing and sales department capable of taking entire charge of office, desires position. Can furnish references of highest grade ragarding ability and integrity. Address G 532, care Times-Dispatch.

MACHINIST BY TRADE AND FOR merly manager of Baltimore garage Apply F 255, care Times-Dispatch. EXPERIENCED (UNR E GISTERED)
drug clerk desires position in Richmond, or point on C. & O. Rwy., cast
of Staunton. References. H. E. E.,
Box 32, Swift Run, Va.

SHOE SALESMAN, EXPERIENCED retail, wholesale and traveling, desires position of any character; best references furnished. K 743, care Times-Dispatch.

N. H.

SITUATION WANTED BY NORTHERN
man as manager of farm or country
place; well experienced in every
branch, including building and repairing; able to secure and handlo
good nelp, at present employed on
large place, but owing to its changing hands will be open for engagement January 1. References from
present employer and local business
inen. Address E 210, care TimesDispatch.

EXPERIENCED CITY AND ROAD salesman wishes to make chang first of year. Can furnish best o references. Address L 502, car Times-Dispatch.

POSITION WANTED BY A YOUNG man who has had ten years' experi-ence as bookkeeper and general of-fice work; references furnished. Re-ply to B. T., care Times-Dispatch.

Gely Clanted, female

WANTED, GOOD COOK FOR NEARBY country home. Address R. RILEY care Times-Dispach.

ENERGETIC WOMAN WANTED TO represent my goods. I have started hundreds of others in a pleasant, profitable business and can start you. Prompt reply necessary. HAMILTON, 22 State Street, Benson, Mass.

LADIES, MAKE SUPPORTERS. \$12
per hundred; no canvassing; material furnished. Stamped envelope
for particulars. WABASII SUPPLY
CO., Dept. N 186, Chicago. SHORTHAND, TYPEWRITING, SPELL-ing, English, Mimeographing, and Fuing—all raught under life scholar-ship for only \$45. MASSEY BUSI-NESS COLLEGE.

TENGGIAPHER AND GENERAL Office clerk. A capable girl will find stendy employment. Address in own handwriting. K 733, care Times-Dispatch.

Situations, Professional

NERVE SPECIALIST," THREE DEgrees, five diplomas, making specialty of chronic nerve troubles, three
years' successful practice, wishes location at sanitarium or health resort,
either under contract or independent,
to widen scope of works—natural
methods—no drugs or surgery—
guaranteeing results. References and
proofs of work. Any one suggesting
acceptable location will be handsomely remunerated. State full particulars in first letter. Address K. 54,
care Times-Dispatch.

UPILS WANTED BY EXPERIENCED teacher: grade work a specialty French, English, mathematics. 2008 Stuart Avenue.

Situations Wanted, Semale

WANTED.—A WIDOW LADY OF RE-finement desires a position as care-taker, housekeeper or to care for an invalid. E 803, care Times-Dis-

Protessional Delp Clanteb

TEACHERS—WE ARE HAVING SOME splendid openings for January, high schools, colleges. If available write for special trial enrolment offer. SHERIDAN'S TEACHERS' AGENCY, Greenwood, S. C.

TEACHERS IN GREAT DEMAND FOR emergency calls in public and private schools & Many good openings. R. W. CRIDLIN, Manager Virginia Teachers' Bureau, Manchester, Richmond, Va.

belp, Wale and female

POSITIONS GUARANTEED TO STOdents who complete any two courses with us. Bookkeeping, Stenography and Telegraphy taught. Call or send for catalogue. MASSEY BUSINESS COLLEGE, 802 East Broad Street.

Agents Wanteb

AGENTS MAKE BIG MONEY SELLING our metallic letters for offi... windows, store fronts and glass signs. Any one can put them on. Samples free. METALLIC SIGN CO., 428 N. Clark Street, Chicago.

MAKE YOUR TIME PRODUCE RE-MAKE YOUR TIME PRODUCE REsuits. Join us, become a subscriber
to the Mail Order Advocate, a monthly magazine published in interest of
those who are tooking for honest,
ways of earning money. Every number contains plans, legitimate
schemes and tips worth many doilars to you. All we ask is a trialSend 25c, for six months, or 15c, for
not repaid many times over. Address
THE MAIL ORDER ADVOCATE, Station J. Baltimore, Md.
MGENTS, CANVASSERS STREET MEN

tion J. Baltimore, Md.

AGENTS, CANVASSERS, STREET MEN,
believe us, we have the quickest selling 25c. article out. Patented and
manufactured by us. Write for particulars. HAWLEY MFG, CO., 453
Main Street, Stepney, Conn.

I MADE 460,090 IN FIVE YEARS WITH
a smull matt order business; began
with 45. Sand for free booklet. Tells
how. HEACOGE, Lockport, N. Y.
DON'T SLAVE FOR WAGES WE

DON'T SLAVE FOR WAGES. WE will show you how to be independent. Particulars free. FRED W. CAS-PARI, 1833 W. Fayette St., Baitimore, Md. Md.

PORTRAIT AGENTS, NO MIDDLE man. 100 per cent honest value, prompt saipments. Low prices, And I'll treat you white. B. J. HistTING-ER, Artist, 2226 Barry Avenue, Chicago.

cago.

VE WANT A GENERAL AGENT TO represent us in your locality. Exceptionally good opportunity for right party. Send for particulars at once. MR MATT, 217 Campbell Ave.,

Chicago.

GARTSIDE'S IRON RUST SOAP CO., 4040 Lancaster Ave., Philadelphia, Pa.; Gartsido's Iron Rust soap (U. S. registered patent No. 3477) removes iron rust, ink and all unwashable stains from clothing, marble, etc., with magical effect; good seller; big margins; house-to-house agents and store salesmen wanted.

AGENTS MAKE 500 PER CENT. PROF it selling our gold window letters, novelty signs and changeable signs; 800 varieties. Enormous demand. Catalogue free. BULLIVAN CO., 1234 Van Buren Street, Chicago.

AGENTS.—SIGNISTS, 1.000 PER CENT.
profit. Beautiful window letters.
Very low prices. Easy proposition.
Business-getting guarantee cards,
glass sample free. EMBOSSED CO.,
2446 Milwaukee Avenue, Chicago.

AGENTS, OUR AIM IS TO HELP YOU to success, If you are reliable and will call on merchants in your territory. Elegant side line, good commissions, prompt remutances, MONTEL MFG. CO., Cincinnati, Ohio.

tory. Elegant side line, good commissions, prompt rematances. MONTEL MFG. CO., Cincinnatt, Ohio.

AGENTS, DROP DEAD ONES, AWAKE, grab this new invention, magical, marvelous, mysterious. New field, big profits, soid on money-19ck guarantee. Marywarth sold five in 10 minutes; 31 in two days, making \$21 daily. Vaugan, "Your machine has merit. Express six dozen. Free information. BLACKSTONE CO., 25 Meredith, Toledo, Ohio.

AGENTS AND CREW MANAGERS.—We want a representative in each town. We also want county and State managers to take exclusive territorial rights on our famous Quick Work. Vacuum Cleaner. This machine is guaranteed to do the work of the higher priced machine; sells for only \$1.50. By following our instructions and appointing subagents your profits will be from \$75 to \$150 per week. The machine has strong, powerful suction, is easy to operate; nothing to get out of order. Write at once. ONEILL JAMES CO., \$37 W. Madison St., Chicago.

\$10 A DAY EASY, MANY MAKE DOUble, as agent for the Duplexo Vacuum Cleaner, the only perfect hand machine made; double suction, weighs only six pounds, cleans carpets, floors, curtelins, furniture, a wonder, Can't get out of order, a child can work it. Surprisingly low price, big profits, high-class, easy business. One machine free to working agents. Write quick for territory, terms and our great offer. DUPLEXO CO., 95 South Fifth Street, Brooklyn, N. Y.

WE PAY \$80 A MONTH SALARY AND furnish rig and all expenses to introduce our guaranteed stock and poultry powders; money-back guarantee; outfit free; new plan; steady work, BIGLER CO., X 986, Spring-

Reid, III.

AGENTS ON SALARY OR COMMISSION. The greatest agents' suller ever produced; every user of pen and ink buys it on sight; 200 to 500 per cent, profit; one agent's tales amounted to \$520 in six days; another \$32 in two hours. MONROE MFG. CO., X. 39, La Crosse, Wis.

AGENTS, OUR GOODS ARE USED IN u million homes; every housekeeper buys and keeps buying; sells at 10c.; costs you 4c; sample and particulars free. Address A. S. SPENCHR, 221 Franklin St., Buffalo, N. Y.

Bolicitors and Salesmen

TRAVELING SALESMEN WANTED. Hundreds of good positions now open paying 31,000 to 36,000 a year. Write to-day for full particulars about how to get one of them. No experience required. Earn while you learn. Address nearest office, Dept. 462, NAT-IONAL SALESMEN'S TRAINING ASSOCIATION, Chicago, New York, Kansas City, Seattle, New Orleans.

HDE LINE SALESMEN! BIG MONEY Samples easy to carry; goods sell to all merchants in your territory; sell-ing season started; prompt remit-tances every week. Write at once. DEPT. F. BENNETT-THOMAS MFG. CO., Chicago.

SALESMEN, DO YOU WANT \$10 A
day side line deal? Snappiest proposition ever aprung. Will sell everywhere. Strong enough for main line,
AMERICAN FACTORIES CO., St.
Louis, Mo.

WANTED, SALESMAN FOR NEWLY-patented household article. Big de-mand. K 739, care Times-Disputch. CAPABLE SALESMAN TO COVER VIR-ginia with staple line; high commis-sions; \$100 monthly advance and per-manent position to right man. JESS H. SMITH CO., Detroit, Mich.

KEMPER-THOMAS CO., CINCINNATI, want traveling men for advertising fans as side line. Quick money, \$50 to \$75 weekly. Copyrighted designs. Selling season now on. Apply FAN DEPT. "SALESMEN TO HANDLE OUR COM-plete line of imported and domestic advertising calendars and novelties. We also have an especially attractive side line proposition to salesmen carrying other lines. State terri-tory, lines and full particulars. OLMSTEAD BROS'. CO., Advertising Department, Wheeling, W. Va.

WANTED, A CAPABLE SALESMAN for Virginia to begin work January 1st. Permanent position which will may a business producer \$5,000 next year. Staple line. Contract containing liberal weekly advance clause. References. MILES F. BIX-LER CO., Cleveland, Ohio.

WANTED, SALESMAN TO SELL LINE of fancy fruit ciders in small coun-try towns; salary, \$125 per month and expenses. Prefer those with ex-perience. RED CROSS VINEGAR CO., St. Louis, Mo.

WANTED, EXPERIENCED SPECIAL-ty salesman for 1912. Give age and past experience and will then ar-range interview and make offer. Na-TIONAL IMPORTING CO., Granite Bldg. St. Louis. Mo.

Solicitors and Salesmen

SALESMAN WANTED TO SELL DRY goods stores, largest and smallest towns, by leading lace embroidery manufacturers. Experience of line unnecessary. Weekly payments on commission basis. No objection to handling other lines. Complete sample line, 39 pounds. RYAN, 491-493 Broadway, New York.

WANTED. AN EXPERIENCED SALESman, with good reference, to wait on city trade. Address P. O. Box 1032.

AUTOMOBILE SALESMAN.—ATTRACtive opening for an experienced,
well-educated young man, who has
made good in the sale of any line.
This position combines the advantges
of a good income and a healthy outdoor life. Applications from none
but high-class, successful salesmen
will be considered. FORD AUTO.
CO. 1629 West Broad.

SALESMAN.—EXPERIENCED IN ANI line to sell general trade in Virginia; vacancy January 1st. Unexcelled specialty proposition. Commission contract. \$35.00 weekly for expenses. This CONTINENTAL JEWELRY CO., Cleveland, Ohio. WANTED SALESMEN OF ABILITY and neat appearance to call on all merchants in their territory. Elegant side line; convonient to carry. Good commissions, prompt remittances. BELMONT MFG. CO., Cincinnati, Ohio.

clinati, Ohio.

NEW OFFICE SPECIALTY. SELLS
for cash. Indispensable as a typewriter. First-class salesmen only
need apply. Sales Department, Box
14. Newton, Iowa.

Business Opportunities

LOANS ON DIAMONDS, JEWELRY, SILVERWARE, ETC., AT LEGAL RATE OF INTEREST, PAWNBROK-ERS TICKETS REDEEMED. BUSINESS CONFIDENTIAL EQUITABLE LOAN SOCIETY, EIGHTH AND BROAD STREETS, BRYAN BLDG. YOUR AD IN 100 MAGAZINES, 3c. A word; list free. LIFE PUB. CO., St.

CAPITAL RAISED ON LEGITIMATE stock and bond issues. Have bank-ing connections, large investing clientage, active saies organization. Give particulars and references, Cor-respondence confidential. Establish-ed house, Post Box 1922, New York. COMMERCIAL GUARANTEE COM-pany, Bankers, 28 North Ninth. Small loans, \$10 or more; low rates, easy payments, to those saving \$1 up-wards. Twenty-three months hence you receive \$100 to \$1,600.

20,000 (PART CASH) WILL BUY A business doing over \$50,000 a month something extra good. No competition. Address G 653, care Times-Dispatch.

WANTED, SOME ONE WITH CAPITAL to invest in a good proposition. It interested address G 651, care Times-Dispatch.

NOTHING LIKE IT. WHAT? WHY: Taylor pork roll.

CAPITAL FOR CORPORATIONS CAN
be secured in Cincinnati, and throughout the States of Ohio, Indiana and
Kentucky, for any good offering of
stocks and bonds placed with J.
GORDON MALCOLM & CO., Financiers, Cincinnati.
WANTED PARSON WANTED, EXPERIENCED, AGGRES-

VANTED, ENPERIENCED, AGGRES-sive salesman who can invest iron \$2,500 to \$5,500 with services, to an as "manufacturers' agents" for one of the best-known manufacturing companies in the South. Good sai-ary, yearly contracts, Secure invest-ment. References. Address Manu-FACTURER, Post-Office Box No. 123, Richmond, Va. WANTED. - HIGH GRADE

BELP WANTED.—HIGH GRADE salesmen wanted for Al instalment bonds. This investment will appear to both the large and small investor. Security behind these bonds over 400 per cent. These bonds pay 5 per cent. annually, which is guaranteed. Payable semi-annually. Also share in accumulating profits of the company, which in the past 12 years has paid an additional 4 per cent. making a total of 5 per cent. per annum. Address P. O. Box 1081, Richmond, Va.

We have a factory. Can make your an interesting proposition. THE MODEL AND METALWORK MFG. CO., 120 Opera Place, Cincinnati, O.

55,000 SECURES CONTROLLING IN-terest in a well-known manufactur-ing business. This carries with it a salaried position of \$150 per month to party wishing to take an active part in the business. Address F 293, care Times-Dispatch.

WANTED .- AN EXCEPTIONALLY AT VANTED.—AN EXCEPTIONALLY AT-tractive opportunity awaits several high-class men from the first of year on A1 investment proposition. Nothing but sober, industrious men need apply, as the stocks to be han-dled are most attractive to the in-vesting public and must be repre-sented in their true value. Steady employment to the right parties. Ad-dress Q 647, care Times-Dispatch.

WANTED, FINANCIAL BACKING ON an excellent cash paying proposition. A big opportunity for the party. Best of references furnished. Address G 626, care Times-Dispatch.

WANTED, TRAVELING SALESMEN for well-known furniture factory. Must invest \$1,000 in stock of company. Salary, \$100 per month and expenses. Address P. O. Box 1081, Richmond, Va.

Tit Will. PAY CONSERVATIVE IN-vestors to investigate our 8 per cent, preferred stock with bonus of common stock, We are a Virginia corporation, now, doing a good business, but wish to increase same." Address J 637, care Times-Dispatch.

START THE NEW YEAR BY A course in Bookkeeping, Stenography or Telegraphy at 802 East Broad Street. New term begins January 2d. MASSEY BUSINESS COLLEGE.

WANTED, TO MANUFACTURE HOUSE-hold article, just patented. Great de-mand already. K 728, care Times-Times.

INVEST IN INSURANCE STOCK, YOU

cannot lose. I will give 8 per ce and up, with positive security every dollar invested. I, THROCKMORTON, 417 E. Broad WILL PUT \$2,000 AND SERVICES in established business, where I can earn a living, or will buy business, K 737, care Times-Dispatch.

capital furnished for Merito-rious enterprises; stocks and bonds sold on commission; facilities for in-corporating and reorganization of companies. For particulars, JOHN-SON & CO., Bankers, Madison and La Salle, Chicago.

SON & CO., Bankers, Madison and La Salle, Chicago.

MANAGER WANTED,—OFFICES TO be opened here January 1, 1912; postively the best business opportunity in the State for the right man. Special experience not necessary, just good sense, brains and executive ability. Business is high-grade and calls for an investment of \$5,000 in the 7 per cent, preferred stock of a \$3,000,000 corporation, with offices in thirty leading cities. A straight salary of \$1,500 annually and a commission that should more than equal salary. Business permanent; contract for a term of years. Address DEPT. D. 30 N. La Balle St., Chicago, III.

D. 30 N. La Salle St., Chicago, III.

HOMES AND FARMS OF ALL DEscriptions bought on our plans enables the borrower to pay for same
on small monthly or yearly payments. We only charge 5 per cent.
interest on unpaid balances. You
can pay in full at any time, thereby
stopping further interest. Seven
years of success demonstrates our
plan has no equal. Sond for booklet
telling how. GEO. S. RICHARDSON,
408 American National Bank Bidg.,
Richmond, Va.

Rooms for Rent

NICELY FURNISHED ROOMS, WITH or without board. 118 East Marshall.
TWO FURNISHED HALL ROOMS; use of bath. 107 North Third.
ROOMS ANYWHERE IN THE CITY, any street, for appbody; a unique plan. ORIGINAL ROOM RENTING AGENCY, 211 1-2 N. Sixth.

LARGE, NICELY FURNISHED, WELL heated room. 312 1-2 South Fourth. heated room. 312 1-2 South Fourth.
FURNISHED ROOMS, SECOND AND
third floors, 105 East Grace Street.

city trade. Address P. O. Box 1932.

SHOE SALESMAN, EXPERIENCED retail, wholesale and traveling, desires position of any character; best references furnished. K 743, care Times-Dispatch.

Times-Dispatch. COMFORTABLE ROOM AND BOARD

for two gentlemen on Church Hill in private family, Address J 714, care Times-Dispatch.

FURNISHED FRONT ROOMS FOR housekeeping or gentlemen. 506 North Fifth.

THE ROANOKE, 114 NORTH EIGHTH Street, handsomely and newly fur-nished rooms; solid comfort beds-electric lighted, baths, phone, free, If you can't sleep good stop with us. Sure cure for sleeplessness. LARGE, BRIGHT FRONT ROOMS good size single rooms, with grate 14 North Sixth.

flats for Bent

CONVENIENT, CLEAN AND NEATLY furnished flat for housekeeping, bath adjoining. The East Leight.

FOR RENT, LOWER FLAT, THREE nice rooms; excellent condition; moderate. Must see to appreciate. No. 9 South Vine Street.

NICE FIVE-ROOM FLAT; BATH; centrally located in South Richmond, \$15. Address G 625, care Times-Dispatch.

Canteb

WANTED, TO BUY FOR CASH, HOUSI-hold goods in any quantity. Phone Madison 3851.

WANTED, HOUSE OF FIVE OR SIX rooms, in good location; West End preferred. S. J. CASTLE, Box 1102, Richmond.

TELEGRAPH OPERATORS ARE IN great demand. Nice work, good pay. Learn to be an operator. Scnool opens January 3d. Special rates for a few days. MASSEY BUSINESS COLLEGE. WANTED, TO BUY AN INSURANCE agency in a live town of 5,000 or over. Address Box 457, Buena Vista, Va.

SLICE THIN, COOK QUICK. TAYLOR pork roll. WANTED, COPYING, PLAIN, LEGIBLE hand. 1 793, care Times-Dispatch.

BICYCLES AND MOTOR CYCLES

make nice Xmas presents. See
TOMPRINS. 311 W. Broad St. Only
complete stock in city; new and
second-hand.

WANTED, TO SELL GOOD, FINE singing, opera Canary birds, gold-fish, Canary seed and fish food. 624 Main Street.

WANTED, EVERYBODY TO READ the Christian Science Monitor; good, clean reading paper, 624 Main Street.

WANTED, TEN TO TWENTY FIRESH Holstein cows. Address Box 154.

WANTD, ONE TO TWO K.-W. GEN-erator or one and a half to two and a half horsepower motor; direct cur-rent machine, minus all windings. E. C. GRAVES, 717 & South Pine Madison 5168.

Madison 5168.

WANTEL, YOU TO KNOW THAT W.

H. Cowardin's Sons' prices on watch
and jewelry work are the lowest in
town. Satisfaction is guarantsed.

1815 East Main Street. WANTED, OLD GEESE FEATHER beds; best cash prices paid. Ad-dress C. F. DICKINSON, General De-livery, Richmond.

WANTED, FEATHER BEDS (NO chicken) and old-time sofas, chairs, sideboards, bureaus, tables, blue dishes, etc. Out-of-town parties send sample of feather for prices. Also write me what you have in old furniture. J. K. BEARD, 15 W. Main Street, Richmond, Va. Phone Medison 6307.

12otices

Bank of Richmond, Inc. Bank of Richmond, Inc.,
Richmond, Va., December 23, 1911.
THE ANNUAL MEETING OF THE
Stockholders of the Bank of Richmond, Inc., Richmond, Va., will be
held TUESDAY, January 9, 1912, at
3:30 o'clock P. M., at the bank, corner Ninth and Main Streets.
LEWIS D. CRENSHAW, JR.

THURSTON, OSTRICH FEATHERS, will move January 20th to No. 408
North Robinson Street. Call and ELECTRIC GARAGE, VINE AND MAIN Streets.—We have opened an unit

Streets.—We have opened an up-to-date and well-equipped electric gar-age for the care of electric vehicles and storage batteries. RAUCH & LANG ELECTRICS, WAverley electrics. Phone for a demonstration, and let Mr. Smith talk with you. W. C. SMITH & CO., Vine and Main, 314 N. Fifth Street.

and Main, 314 N. Fifth Street.
WANTEL, THE FUBLIC TO KNOW
that JAHAKE BROS, Jewelers, 912
East Main Street, buy, sell, exchange
and remount diamonds in the latest
styles. Old gold and silver always
taken in exchange. TELEGRAPH SCHOOL WILL BE OP-ened at 802 East Broad Street Janu-ary 3d. Special rates to those who enroll at once. MASSEY BUSINESS COLLEGE.

WANTED YOU TO KNOW WE WILL,
be open Christmas day from 8 to
12 o'clock, to accommodate those who
have not had time to purchase what
they want. W. H. COWARDIN SONS,
Jeweiers, Engravers and Watchmakers, 1815 East Main Street.

NO BONE, NO FAT, NO WASTE, TAY-lor pork roll. Grocers, DYS!-REMOVAL SALE NOW ON at TOMPKINS'S, 311 W. Broad Street Poultry, Dets and Live Stock

FOR SALE, PARTRIDGE WYANDOTTE chickens, Buff Leghorns, one Bird of Paradise and extra fine singing Ca-nary birds in full song. 1217 North Twenty-seventh Street. Monroo 2034-J. ONE SORREL HORSE, EIGHT YEARS
old; sound; prompt driver; suitable
for a victoria or surrey, Apply to E,
C. SUTHERLAND, Nos. 1 and 3 North
Cherry Street.

FOR SALE, A LARGE, WHITE, PURE bred coille pup. MRS. A. E. JEN-NINGS, Fife, Va.

FOR SALE, TWO HOUND DOGS, about 15 months old; broke for rab-bits. Phone Madison \$10-J. \$32 East Main. Room 10. mileh cow, two one-horse harrows one-half of a two-horse drag from one Smith's pt. cutting knife, No. 11 Dixie plow, two Buckeye incubators

doolfs dan lago

IF I HAD ALL THE TESTIMONIALS
of good housekeepers and the few
men of good judgment that express
themselves amout LONG'S wood it
would be interesting and worth even
more than 10 cents. If you will order this week or next I will send
dry oak and pine and the best oak
and pine slabs ever sold and coal that
burns. LONG'S 1566 West Broad. Automobiles for Bale

STONE-CRUSHING PLANT, CON-sisting of breakers, boilers, engines, cars, drills, ralls, holsting engine, dinky engile, etc. JAMES RIVER GRANITE CORPORATION, 717 Mu-tual Building City.

for bale

FENDERS, FIRE SETS, ANDIRONS, polished and dull brass and black iron; large line colonial patterns. CLARKE, HARDWARE, 1216 Main Street.

GOVERNMENT FARMS FREE.—OFFIcial 100-page book, "Free Government Land," describes every acre in
every county in United States, contains township and section plats,
rainfall maps, tables and charts
showing inches rainfall annually
and clevation above sea level by
counties, homestead and other government land laws, tells how and
where to get government land without living on it, United States patent,
application blanks, all about government irrigated farms and necessary
information to procure vacant government land. Price, 25 cents, postpaid. HOMESEEKER PUBLISHING
CO., St. Paul, Minnesota.

BICYCLES AND MOTOR CYCLES

BICYCLES AND MOTOR CYCLES
make nice Xmas presents. See
TOMPKINS, 311 W. Broad St. Only
complete stock in city; new and
second-hand.

DNE MOMENT: IF YOUR GROCER has no Taylor pork roll phone P. A. HEINDL & CO., Distributors. CHRISTMAS GIFT FOR YOUR DOC-tor. Ask for Bryce's Visiting List PRESBYTERIAN BOOK STORE.

XMAS UMBRELLAS.—DON'T DELAY come at once to NEWMAN'S UMBRELLA FACTORY, 318 E. Broad 5,000 umbrellas for sale at once Phone Monroe 2109.

Fine Monroe 2109.

FINE CARRIAGES, BUSINESS BUGgies, all kinds of wagons, carriages
and wagon repairs, automobile repairs, automobile painting. Good
work. Reasonable prices. W. C
SMITH & CO., 314 N. Fifth Street. at TOMPKINS'S, 311 W. Broad Street

WAGONS TO SUIT YOU, RUBBER tires put on promptly, at HICHARD-SON BROS', 615 Brook Avenue. SECOND-HANDMACHINERY BOUGHT sold and exchanged. I. BLUFORD & CO., 1538-42 East Cary Street. SMITHFIELD SAUSAGE, THE GREA' appetizer, is now at your grocer's.

appetizer, is now at your grocer's.

GALAX LEAVES, BEAUTIFUL FOR
Christmas and wedding decorations,
mailed anywhere at 25c, per hundred
leaves. Send in your order to-day.
OSCAR BELL, Tuxedo, N. C. CARVERS, PAIRS AND SETS; FINE steel; beautiful styles; \$1 and up. CLARKE, HARDWARE, 1215 Main Street.

Street.

TWO SECOND-HAND RUNABOUTS, one top buggy and several wagons, all in good repair and painted. These are bargains. A. MEYEP'S SONS, 731
East Cary Street.

FROST PROOF CABBAGE PLANTS delivered in Virginia and North Carolina, \$1.49 per thousand; sure neaders; bunched in lots of an plants. ENTERPRISE PLANT CO., Meggetts, S. C.

ENTERPRISE PLANT CO., Meggetts, S. C.

PUBLIC AUCTION SALE. MONDAY, Jahuary I. 1912, at 10 o'clock. Having decided to give up the dairy busing decided to give up the dairy busing decided to give up the dairy busing serion the barbytown Road, acar the city, my entire dairy, consisting of 22 good mitch cows, mostly itolsteins, giving from 2 1-2 galitons milk per day to 6 gallons per day; seven 10-gallon milk cans, in good order; two 6-gallon cans, in good order; two 6-gallon cans, in good order, three milk pails, one milk wagon, one two-horse for in good order; one milk wagon, one two-horse square tank, in good order; one two-horse farm wagon, one two-horse wagon with hay rack attached, one riding disc corn worker, two good work mules, one five-year-old sorrel horse, one four-horsepower gasolenc ungine. Terms: cash. Owner, JOHN I. SHURM; Auctioneer, CHARLES E. STRANGE.

STRANGE.

NEW IMPORTATION OF ORIENTAL rugs ready for inspection, to be sole 50 per cent, lower than any rug dealer in United States, KAMBOU RIAN, 215 North First Street.

POCKET KNIVES—300 PATTERNS best quality blades, 25 cents and up CLARKE'S CUTLERY HEADQUAR-TERS, 1216 Main Street, "Sign of Padlock." SEE OUR LARGE STOCK OF BUSI

ness wagons for every use, top and open. All we ask is a trial. Lowest prices. A MEYER'S SONS, 731 East Cary Street.

TO OUR MANY CUSTOMERS WE EX-CO OUR MANY CUSTOMERS WE EX-tend our appreciation for past favors and solicit your future patronage. Wishing you a Merry Christmas and presperous Now Year. A. MEYER'S SONS, 731 East Cary Street. **OR SALE, TWO TOP WAGONS, \$39 and \$15; two rubber-tired runabouts, \$25 and \$45; two top buggies, \$35 and \$59. These are great bargains. A. MEYER'S SONS, 731 E. Cary Street.

MELEK'S SONS, 731 E. CATY STREEL.
FOR SALE, FINE DRUG BUSINENS,
in nice growing coundy town. Apply L 790, care Times-Dispatch.
FOR SALE, AT A BARGAIN, HAND
printing-press, and foot power press,
with type. Address L 257, care
Times-Dispatch.

Times-Dispatch.

VACUUM PUMPS FOR VACUUM cleanness; take up their own wear; no springs; noiseless; can't get out of order; make your own outfit; saving haif; catalogue 191. LEIMAN BROS., 62CI John Street, New York. FOR SALE, FOOT-POWER PRINTING press and lot of type, dirt cheap. Ad-dress F 256, care Times-Dispatch YOUR OLD COINS ARE VALUABLE may mean your fortune. Send, It cents to-day for our new coin valu-book, R. J. BAILEY, LeRoy, N. Y

FOR SALE, CHRISTIAN SCIENCE
Monitor, a good, clean reading, dally
paper, 2c. 624 Main Street.
FOR SALE, GOOD OPERA SINGING
Canary birds, goldfish, fish grass and
food, 624 Main Street. SECOND-HAND MACHINERY BOUGHT, sold and exchanged. I. BLUFORD & CO., 1538-42 East Cary Street.

SEE OUR 1912 LINE OF VEHICLES.
We know they will please you, both in
style, comfort and durability. Lowest
prices. A. MEYER'S SONS, 731 East
Cary Street. Cary Street.

WANTED YOU TO KNOW WE WILL
be open Christmas day from 8 to
12 o'clock, to accomodate those who
have not had time to purchase what
they want. W. H. COWARDIN SONS,
Jewelers, Engravers and Watchmakers, 1815 East Main Street.

FOR SALE, SET OF BLACK LINK furs for \$12.00, value \$50.00. H 156 care Times-Dispatch. FOR SALE, ONE MILCH COW, WITH calf. Apply 711 Monteiro Avenue. ONE SLIGHTLY-USED, STANDARD fire-proof safe, cheap for cash. Box 123, City.

Gillinery

MERRY CHRISTMAS AND HAPPY New Year and we wish to inform you we still have some very pretty up-to-date hats. CLARK'S MILLIN-ERY, 217 North First Street. ALL MILLINERY AND READY-MADE garments reduced to special low prices for balance of the fall and winter season. MRS. JULIAN BEAR, 1423 East Main Street.

Flate Manteb

WANTED, FOUR-ROOM UNFURNISH-ed flat and bath, centrally located, by January let. J 726, care Times-Dispatch. 4-PASSENGER AUTOMOBILE, FULLY equipped; cost, \$750; slightly used and guaranteed; first \$400. Owner going to Florida. Apply at once in person. D. S. BEASLEY, 24 West Street, Ptg., Va. Rooms Manteb

ROOMS ANYWHERE IN THE CITY, any street, for anybody; a unique plan, ORIGINAL ROOM RENTING AGENCY, 211 1-2 N Sixth.

1 HAVE FOR RENT BEVERAL FER-tile, fifty-acre farms, within a few minutes drive of the city; large and convenient dwellings, with all the necessary outhouses; only \$250,00 a year. Buildings alone worth the money. Address the owner, K. T. CRAWLEY, P.-O. Box No. 376, Rich-mond, Va.

Real Estate for Sale

BATTLE ABBEY SITE, 200 FEET cheap. L 785, care Times-Dispatch.

FERTILE VIRGINIA FARMS, \$15 PER acre and up; easy payments. Productive soil, mild climate, fine water, good roads; close markets; unsurpassed school and social advantages. Write for latest issue of "The Southern Homesecker." Other attractive literature and low excursion rates, F. H. LABAUME, Agricultural Agent, Norfolk and Western Rallway. Box 3025, Roanoke, Va.

Miscellancous STOP, LOOK AND THINK.

SHARPO CO.

SAFETY RAZOR BLADES RESHARP

TAYLOR FORK ROLL NOTHING IS BETT R FOR BREAK-fast than Taylor pork roll.

EXPERT GRINDING.

ANTIQUES

XMAS UMBRELLAS. BIG FACTORY SALE OF UMBRELLAS
now going on at NEWMAN'S UMBRELLA FACTORY, 313 East Broad
Street, \$1 umbrellas for 50c; \$1.50
umbrellas for 75c; \$2.50 umbrellas
for \$1; \$3 umbrellas for \$1.49; \$4
umbrellas for \$1.95; \$7 gold ang sliver horn, ivory and pearl handles,
with fine silk covers, for \$2.98. We
have umbrellas from 50c up to \$1
aplece. We have a big lot of ohtidren's Christmas umbrellas from 50c
up to 2 aplece. Call at once. Phone
Monroe 2109.

75c. HALFSOLE MEN'S SHOES, 40c. ladies; every pair sewer; best leather; no nails, no pegs. Royal rubber heels, 25c., Tred-Air rubber heels, 40c.; teather heels rebuilt like new, 25c. DREW'S ELECTRIC SHOP FACTORY, 716 E. Main. Phone Monroe 2667. BAKERY.

WE HAVE THE MOST UP-TO-DATE line of bicycles to be found in the city. Before buying don't fail to call and see us. Also a large line of parts, everything that you need for the bicycle at the lowest prices. A. P. GENTHY, 508 W. Broad. Phone Monroe 2031.

ou Wan't To Make a Nice Present to him. See McCOY, Eighth and Brond Streets, the finest line of cigars and pipes in this city; Havana cigars, the best that can be bought, packed in boxes, from 60c, and up. Have a look; beat ever. We are the agents for Park & Tilford's candidating can't be beat.

Real Estate por Bent

mond, Va.

FOR RENT, FURNISHED ROOMS, IN
private family, conveniently located
in an attractive part of Barton
lieights, Couple or two persons,
Apply J 707, care Times-Dispatch,
FOR PENT, VICTOR

Apply J 707, care Times-Dispaten.

FOR RENT, VERY DESIRABLE 4story building, all conveniences, with
railroad siding, in heart of wholesale district; well adapted for manufacturing purposes; would make an
ideal wholesale house for groceries,
feed or mail order house or for manufacturing specialties. D. O. SULLIVAN, 1517 E. Cary. Madison 203.

BARGAIN FOR SOME ONE IF TARRY by January 1st, owner going to California—A little country horne with 14 acres of land, house with seven rooms, with also a two-room cottage for servants in yard. These, with a good many qutbuildings, are covered with slate, located in Pledmont Virsinia, in the foothills of the Blue lidge Mountains, in Albemarlo Co. 1 mile from depot, post-office, and stores, 15 miles from Charlotteville, only a few hundred yards from club house. Such a healthy and delightful neighborhood, wealthy neighbors, etc. House contains mostly mahograpy furniture, brass and from beds, rugs, druggets, lace curtains, plain china, lamps, kitchen range, kitchen cabinet, stoves, etc. also ploughs, garden toois, bins, drinking countains, etc., for poultry raising, etc., als selling at much less than they are worth. Place neted for its flowers and shrubbery, rose arbors, etc.; 5 1-2 acres planted to grass and foult trees and small fruits, nice shade and grass in yard. Has R. F. D.; telephone in house. Price, inclusive, \$4,000, on easy terms. Write P. O. Box 261, Richmond, Va.

P. O. Box 261. Richmond, Va.

WANTED, MEN TO BECOME INDEpendent farmers in Eastorn NorthCarolina, the "Nation's Garden Spot,"
Lends for large profits on small
capital. Write for booklet. C. VAN
LEUVEN, \$25. Southern Building,
Wilmington, N. C.

WANTED, TO SELL TWO NEW
frame houses at Highland Springs,
\$50 cash, balance \$10 monthly. Apply at 1307 East Franklin.

BATTLE ABBEY SITE, 200 FEET.

\$5.750, TO CLOSE AN ESTATE, WILL buy two-story brick store, Seventh, near Marshall Street. Rent, \$360. JOHN T. GODDIN & CO.

Real Estate Wanteb WANT TO RENT A FARM FOR A year or two, would buy if suited, prefer one with stock and tools. E. H. WHITE, 420 Seymour Street, Syracuse, N. Y.

VANTED, TO RENT A SIX-ROOM house, located south of Broad, east of Richmond College; willing to take unexpired lease. Call Madison 2670-W3.

JOHN LA TOUCHE, JR., NEW PLACE, 331 West Main; Monroe 1452. French and steam cleaning, ladies' princes, and dresses cleaned, \$1.50; plaited skirt cleaned, 75c; plain, 50c; gloves cleaned, any length, 10c per pair; gent's suit dry cleaned, 50c; French cleaned, \$1; reduction in £11 work.

ened, 2 1-2c each; razors baned, 15c. Work hair tested, sterilized and guaranteed, thousand satisfied, Send for circular and convenient blade matter. SHARPO CO., 608 East Main Street.

WATCH REPAIRING. YOUR WATCH REPAIRED OR CLEAN-ed by WM. TOBIEN, JR., is a guar-antee that it done properly; 20 year's experience. Cleaning, \$1; main springs, \$1, 498 East Broad Street.

HACH & REEVES, SUCCESSORS TO Earnest Miller Cuttery Works and Grinding Establishment, dealers in all kinds of cuttery. A specialty is made of concaving razors, grinding linds of cilippers, tailors and barber shears. Cuttery of all kinds repaired, Orders by mail or express promptly attended to 310 and 310 1-2 West Broad, Phone Madison 4108. GOOD POSITIONS ALWAYS OPEN TO our graduates. All business sub-jects, including telegraphy, taught New term begins January 2d. MAS-SEY BUSINESS COLLEGE.

RIGINAL ANTIQUE FURNITURE Furniture repaired, polished and packed, upholstering, etc. L. N. AR-NALL & SON, 1617 W. Broad Street, Phone Madison 6277.

SHOE REPAIRING.

SAVE TIME AND MONEY. LET US bake your cakes. We sell the gon-uine Vienna bread, nice cakes, pies, otc. IVAN III 'LEI'S NEW YOUK BAKERY, 410 W. Broad. Phone Mad-ison 2589.

BICYCLES

THE PROPER XMAS PRESENT. YOU WANT TO MAKE A NICE PRES-ent to him. See McCOY, Eighth and

UPHOLSTERING AND MATTRESSES

PARLOR SUITS, COUCHES AND OLD pieces reupholatered. Mattresses renovated neatly. Sanitary methods. Reliable work. SYDNOR & HUMP. LEY, 711 East Broad. Madison 5554